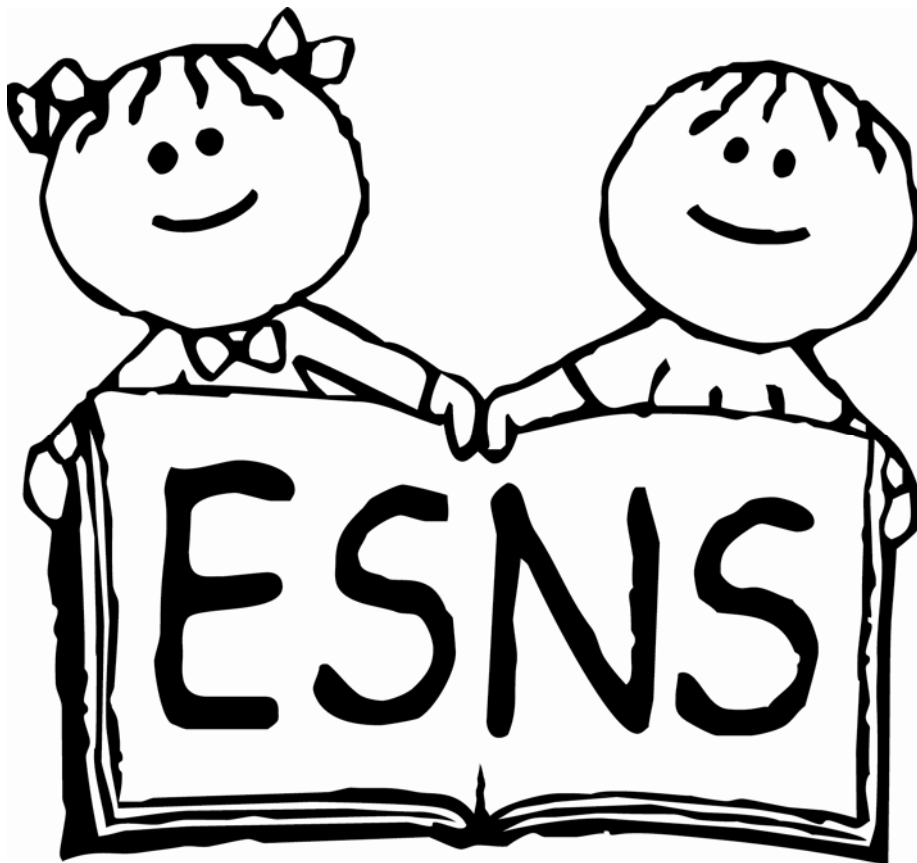


Educational Special Needs Services

"Partnering with parents and teachers to meet
the needs of students in traditional classrooms."



Educational Special Needs Services
2007

President's Message

Educational Special Needs Services, a not-for-profit corporation in Tucson, Arizona, was developed to provide parents, students, school administrators and teachers with guidance, testing, referral and support for students with special needs. We care for the whole individual, addressing needs in the academic, attendance, behavioral, health, and social areas. From our inception in June 2000 through the summer of 2007, we have provided services to more than 400 clients as well as hearing and vision screening for thousands of school children.

Educational Special Needs Services desires to expand vision and hearing screening services for children who are less likely to be included in school screenings. During the fall of 2007, ESNS offered our second annual Community Hearing & Vision Screening Program for pre-school and home schooled children through Corazon Ministries. The program was advertised through a mailer and emails to local churches. Even though the turn out was less than we had hoped for, we made contact with the local community and hope to provide more screenings in the future.

We continued to offer our academic tutoring and educational support programs; holding three summer study skills classes for middle school and home schooled students as well as providing organizational services to an increasing number of individual students.

Due to the generosity of our contributors, we continued to be able to offer sliding scale fees for all of our clients who qualified based on income as well as additional scholarships for those with extenuating circumstances. By offering a sliding scale for service fees we were able to assist more clients in need of support services who would not have received assistance due to an inability to afford them. We continued to support some families who were experiencing unusual financial difficulties by offering additional financial assistance for short periods of time. The board noted that some families were unable to afford services due to the mileage charges for off-site services, so the decision was made to offer mileage scholarships for all clients during the 2007 calendar year. This scholarship was greatly appreciated and will be continued in the future on a sliding scale basis.

Judith A. Sanford, *President*

Treasurer's Message

Educational Special Needs Services desires that all students who need services are able to receive them regardless of financial ability to pay. To meet the needs of those with financial needs, Educational Special Needs Services offers a sliding scale for fees and additional scholarships for those with extenuating circumstances. We were able to offer scholarship assistance beginning in 2002 and to date, more than \$20,689.00 in assistance has been provided.

Fund-raising continues to develop slowly as much of our time is dedicated to providing services to our clients. We have had a wonderful response to our request for support in our fall mailers and numerous families now support us in a variety of ways. Sources of donations come through eScrip, individual cash donations, a private foundation, the United Way of Tucson and Southern Arizona and United eWay.

Janna Van Egmond, *Treasurer*

Educational Special Needs Services
Statement of Activities (unaudited)
For the year ended June 30,2007

Revenue and Support:	
Service Income	\$ 37,506
Other Income	\$ 5,409
Investment Income	\$ 13,773
Contributions	\$ 46,389
Total Revenue and Support	\$ 103,077
Expenses:	
Operating Expenses	\$ 48,823
Discount Expenses	\$ 8,489
Total Expenses	\$ 57,312
Change in net assets	\$ 45,765
Net assets, beginning of year	\$ 107,510
Net assets, end of year	\$ 153,275

Educational Special Needs Services
Statement of Financial Position (unaudited)
June 30,2007

ASSETS

Current assets:	
Cash and cash equivalents	\$ 154,325
Accounts receivable, net	\$ (662)
Other assets	\$ 115
Total Current assets	\$ 153,778
Property and equipment, net	\$ 1,581
Total assets	\$ 155,359

LIABILITIES AND NET ASSETS

Current liabilities	\$ 1,124
Other liabilities	\$ 960
Total liabilities	\$ 2,084
Net Assets	\$ 153,275
Total liabilities net assets	\$ 155,359

Educational Special Needs Services
Statement of Cash Flows (unaudited)
June 30,2007

Cash flows from operating activities:	
Change in net assets	\$ 45,765
Change in operating assets and liabilities:	
Accounts receivable	\$ 2,043
Other assets	\$ (553)
Fixed Assets	\$ 981
Current liabilities	\$ 1,000
Net cash provided by operations	<u>\$ 49,236</u>
Net change in cash and cash equivalents	<u>\$ 49,236</u>
Cash and cash equivalents, beginning of year	\$ 105,089
Cash and cash equivalents, end of year	<u><u>\$ 154,325</u></u>

Summary of cash and cash equivalents, end of year	
Checking accounts:	
Alliance Bank	\$ 3,991
Savings accounts:	
Desert Energy Credit Union Money Market	\$ 35,205
Alliance Bank CD	\$ 26,278
Mutual funds:	
Mairs & Power	\$ 44,404
Vanguard 500 Index	\$ 44,447
Cash and cash equivalents, end of year	<u><u>\$ 154,325</u></u>

7 YEARS & GROWING!

WEB SITE

Educational Special Needs Services (ESNS) launched a web site in May 2003 at www.esns-tucson.org. This web site, offers information on the history of our non-profit company as well as services available, a lending library, biographies of the founders and service providers along with links to the National Institute for Learning Disabilities and to service providers for people who have questions. Our internet business developer continues to update and maintain the website.

ACADEMIC TUTORING

ESNS offers one-to-one and small group tutorial services for those students who need additional help with work generated in the classroom setting. Services are available for student from pre-school through high school. These services can be provided at our main office or at the client's school or home. Certified educators and non-certified service providers are utilized to provide the most cost-efficient services for clients. Sliding scale fees and scholarships for extenuating circumstances are offered to each client. To date, a total of 333 clients from thirty-five local schools as well as home schooled students and adults have received services.

EDUCATIONAL THERAPY

ESNS offers educational therapy using a series of techniques designed to stimulate deficit areas in perception and cognition. Skill acquisition and "how to learn" are emphasized, with the ultimate goal of producing independent learners. Service providers must be educators who are trained by the National Institute for Learning Disabilities in order to provide therapy for students. At this time ESNS does not have any students involved in the program. The program, while very effective is expensive and time consuming, possibly requiring more than a three year commitment by both the student and parent. Even though there are no students currently in our program, a number of students who receive academic tutoring benefit from some of the techniques and skills that are crucial in educational therapy. Sixteen clients have received and benefited from educational therapy in the past seven years.

TESTING

ESNS offers a variety of diagnostic testing and has provided these services for twenty clients since 2000. This testing helps to determine a client's learning potential and areas of challenge, and is used as a basis to recommend a course of action to meet identified needs. Academic testing is also provided for several local schools as a means to determine academic placement and to identify students in need of remediation. ESNS has provided academic testing for a total of 98 clients.

EXTENDED SERVICES

Students who have special needs require collaboration between parents, educators and other professionals. Recognizing that this is paramount for success, ESNS offers services to clients depending on individual needs. Education and support of families and clients is provided by gathering and preparing information for professional consultations through client assessments, acting as a liaison and advocate for families with professionals in the community as well as developing and maintaining behavior management and organizational plans for school and home. These client relationships may be one time or on-going. ESNS has provided these services for more than 55 clients in the past seven years.

VISION & HEARING SCREENING

ESNS believes that early identification and intervention for vision deficits and hearing loss are crucial to academic success and are key to helping children and preventing long term academic problems. Arizona law mandates hearing screening and recommends vision screening for students from pre-school through high school. Hearing screeners must have a current T³ Training Certificate. ESNS follows the Hearing and Vision Referral Guidelines of the Arizona Department of Health Services. The ESNS screening program began in the 2000 – 2001 school year and has provided screening at more than ten schools in the greater Tucson area. The ESNS staff continues to provide low cost screening programs for schools utilizing modern screening equipment and parent volunteers as screeners. Since its inception, more than 3500 students have been screened for vision, 1500 for color vision and 3800 for hearing. Students have been identified with both vision and hearing deficits and have benefited by referral and treatment.

ESNS desires to screen students who would not normally be screened for vision or hearing, either as part of their school health programs or due to socio-economic conditions. We plan to continue with the development of the Community Vision & Hearing Screening Program as stated in the President's Message.

'DROP-IN' ORGANIZATIONAL PROGRAM

Realizing that disorganization can threaten a student's success in school, ESNS offers an on-site program for students who either struggle with organization or want to become more organized. This is a year-long program that meets weekly and not only teaches but reinforces organizational skills. ESNS services providers work closely with school personnel to maximize the benefit of this program and has provided services for a total of 155 students over the past seven years.

S.O.S. HALL

We are currently in our fourth year of providing this support service for a local school. Daycare is not available at this school, yet parents need a safe place for their students before and after school. The 'Sleep Or Study Hall' offers a low cost option to parents, providing an adult monitor in a classroom for a half hour before and one hour after school. During the past year, ESNS committed to provide the service for the school year with the school agreeing to offset any financial loss. The program was attended by 75 students through out the year at a total cost to the school of \$429.31.

STUDY SKILLS SUMMER PROGRAM

Understanding that a lack of study skills can be detrimental to the success of students in school, ESNS offered this program for the first time during the summer of 2004. It included six sessions that covered essential study skills including helping students discover 'how' they learn best, how to develop a good study environment and how to use an assignment book. It also covered context clues, use of the dictionary, categorizing and sequencing, topics and main ideas, paragraphs, use of textbooks, reading to understand, taking notes and tests. The inaugural class was made up of six students. ESNS initially provided this program in the summer of 2005 and has had sixty-two students participate to date.

ESNS has expanded this program and now works with high school students who complete a book and workbook on study skills suggested or required by their high school. During the past two summers 9 high school students have benefited from this program.

EDUCATIONAL SPECIAL NEEDS SERVICES

*Educational Therapy for Students
With Learning Disabilities*

Low Cost Educational Support Services

Professional Academic Tutoring On Site

Math Tutoring On Site

'Drop-In' Program At Desert Christian Middle School

Scholarships for Those with Financial Need

Parental Support and Informational Services

Staff Support at No Cost to Individual Schools

Informational In-Services for School Staff Members

Low Cost Screening for Vision & Hearing

Free Community Screening for Vision & Hearing

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